

Hanover Risk Solutions

Sample Safety Program: Non-regulated Fleets

This sample fleet safety program is intended to provide you with general information to consider in developing your own fleet safety program. This sample program may not include all components of a fleet safety program needed by your unique operations or to comply with any legal requirements and/or standards. You should have your fleet safety program reviewed and approved by your attorney.

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Sample Fleet Safety Program

Sample Policy Statement

The most effective fleet safety policy statements reflect your unique operations and environment. Here is a sample:

To company drivers:

Vehicle accidents can cause serious injury and undue hardships on you and your family. It is the policy of (your company name) to achieve the greatest practical freedom from accidents and to provide every company driver with safe and healthful working conditions. We have begun a fleet safety program to reduce and prevent vehicular accidents. We will, as always, comply with all applicable regulations and expect all drivers to drive safely and to obey traffic laws. Safety is a priority. Your cooperation and help are needed to make our program a success.

President/Owner

Personal Use of Company Vehicles

If personal use privileges have been authorized, the employee may use the vehicle for personal purposes with the following restrictions (some possible restrictions may include):

- Establish limits on personal use mileage
- Prior approval should be required for each trip beyond a certain radius of employees home
- No towing of trailers or any other vehicles.
- No off road use
- Only driven by assigned driver
- Spouse's use (must conform to same MVR criteria for acceptability)
- No children under the age of 21 years may drive

Using Personal Vehicles for Organization Business

If personal vehicles are to be used for the organization's business then the vehicles and the drivers should be treated as if they were using vehicles owned by the organization. If employees will be using personal vehicles, the business will need to:

- Review and develop an acceptable level of insurance it will require employees to maintain on their vehicles
- Request and keep on file current proof of insurance before allowing employees to use personal vehicles for company business.
- Require that employees maintain their personal vehicles in a safe condition

Electronic Device Policy

It is the policy of this organization that cell phones, computers, or any other equipment that requires the driver to divert his or her attention from driving will not be used while driving on organization business.

If calls must be made the driver should pull over at the first safe opportunity.

Seat Belt Use

Our policy is that seat belts will be used at all times by all occupants of a company vehicle or any vehicle being used for our organization's business.

Radar Detectors

We expect all employees driving on our organization's business to follow all speed laws and prohibit the use of radar detectors.

Driver Fatigue

Driver fatigue is a significant contributor to accidents. Drivers who feel fatigued need to take actions to ensure they are not putting themselves or others in danger.

Driver Selection

Who Is Authorized to Drive

Our organization has two levels of driving responsibilities:

- Jobs where driving is a routine and significant part of an employee's duty.
- Occasional drivers that may run errands or make trips that are otherwise incidental to their primary job duties.

In either case only employees that have been properly screened and given authority to drive may drive on behalf of the organization. This applies to vehicles controlled by the organization and employee owned vehicles used for any organization business.

Application Review

All employees that will have driving responsibilities must complete an application. Information collected will include driver license information, past violations, employment history and driving experience in addition to the standard employment application information.

Interview

Interviews will be conducted with the transportation manager as well as the safety director. All information will be verified including gaps in employment history to the satisfaction of both interviewers.

Background and Reference Check

An attempt needs to be made to contact references given on applications. Background checks will be made using our vendor (vendor's name and contact information). The results of the background check must be reviewed and any red flags investigated.

Hanover maintains alliance relationships with vendors that perform background screening. These can be found on www. hanoverrisksolutions.com.

Driver's License

Each applicant must have a valid driver's license. The license should be appropriate for the type of vehicle the applicant will be driving.

Motor Vehicle Records check

A motor vehicle record (MVR) review will be conducted prior to an employee being granted driving privileges. A new driver that has a borderline or poor MVR will not be able to drive for company business. The following table will be used to determine the acceptability of a MVR.

Sample MVR Program Guidelines

Major violations—one makes driver unacceptable

- Negligent homicide within last 5 years
- Criminal-type conviction within last 5 years
- Hit-and-run within last 5 years
- Manslaughter within last 5 years
- Suspended or revoked license—currently suspended or revolved
- Drag racing within last 5 years
- Driving Under Influence/Impaired within last 5 years
- Reckless driving within last 5 years
- Careless driving within last 3 years
- Assault involving a motor vehicle within last 5 years
- Passing a stopped school bus within last 3 years

Unacceptable*

- 3 or more moving violations within the last 3 years
- 2 or more at-fault accidents within the last 3 years

* Not-at-fault accidents, failure to wear seat belts, failure to register vehicle, failure to maintain vehicle, improperly marked or secured loads, oversize/ overweight violations, non-compliance with financial responsibility laws, and other non-moving violations may also be considered unacceptable. Multiple incidents of these types of violations may indicate a general disrespect for safety controls and laws.

- Violations and accidents combined: More than 1 at-fault accident and 1 moving violation within the last 3 years when not the same incident
- Moving Violations
- Speeding violations
- Improper or excessive lane changes
- Following the vehicle ahead too closely
- At-fault accidents (any accident where the driver is cited with a violation, or negligently contributes to the incident OR; any singlevehicle accident that is not caused by actual equipment failure)
- Running a red light or stop sign
- Failure to yield

Acceptable

• The driver has violations but does not meet the MAJOR or UNACCEPTABLE criteria

Clean

• No violations listed on the MVR

Please note this list is not all inclusive, but a general guideline of the types of violations that fall into "Major Violations" and "Unacceptable." The actual wording of a violation varies by state.

Road Test

All new hires and newly assigned drivers must be given a road test prior to final assignment. The test will be provided by an authorized member of management. The observation period should last a minimum of 20 minutes. Driving skills in the vehicle the employee is expected to drive will be documented. Issues that arise during the observation may result in mandatory attendance in a driver training course.

Drug and Alcohol Screening

Our fleet safety program prohibits:

 Operating a company vehicle or personal vehicle for company business while under the influence of alcohol or any mind altering or fatigue symptom inducing substance including illegal, prescription and over the counter substances.

Driver Training

Orientation Training

All new drivers must receive fleet orientation training to help ensure new hires:

- Understand our policies
- Are familiar with the type of vehicles and equipment they will be using
- Any route peculiarities they may encounter
- Defensive driving
- Distracted driving
- Cargo considerations

Periodic or New Equipment Training

To address accident/incident trends, new equipment or changes in fleet operations, we will require drivers to attend periodic training offerings.

Special Training Exposures

The following are special exposures found in our fleet. Drivers will complete training based on the type of vehicle they drive, the cargo they transport and any conditions they must operate under.

- Use of 15-passenger vans
- Night time driving
- Extreme driving conditions

Hanover sponsors online training programs. Training will be provided to Hanover policyholders at no charge. These can be accessed at www.hanoverrisksolutions.com.

Driver Supervision

Driver Files

Complete and accurate records of our drivers' performance will be maintained with employee files. Periodic rechecks after hiring are critical to our overall management of the fleet program. All drivers must immediately report any license suspensions or revocations as well as convictions for vehicle-related offenses. Violations of fleet policies will be treated the same as violations of company safety rules.

Ride-Along Evaluations

Prior to initial assignment and at least annually, supervisors must ride with each driver for a period that allows them to observe the driver performing all the essential maneuvers their route requires. A memo must be used to document the ride and any actions needed must be outlined and scheduled as needed.

On-Road Observation

Management will make at least one on-road observation of each driver of our vehicles once per quarter. When the driver returns at the end of the shift they are to be given feedback about the observation.

Call-in Numbers on Vehicles

Our company uses the services of (vendor name) to help monitor our vehicle operations. At the first opportunity following the receipt of an observation from (vendor name) the driver's immediate supervisor will:

- Provide feedback whether the report is positive or negative.
- Corrective action must be immediate.
- Meet with the driver and discuss the report.
- A letter of counseling must be placed into the drivers file.

Hanover maintains alliance relationships with vendors that provide driver observation services. These can be found on www. hanoverrisksolutions.com.

Annual Performance Evaluations

By December 15th of each year, supervisors will complete an annual review of each driver's performance over the year. Items to consider in the review include:

- The driver's Motor Vehicle Record
- Ride along observation results
- Observations from (vendor name)
- Accident investigations
- Policy compliance
- Consistent and accurate inspection reports

Vehicle Inspection and Maintenance

Our Maintenance Goal

We have a preventative vehicle maintenance program. Vehicles should not be operated with any defect that would inhibit safe operation.

Inspections

Our inspections consist of:

- Pre and post trip inspections of trucks and vans
- Annual inspections on all vehicles.

Documenting Inspections

Use the following forms found in the appendix to document all inspections:

- Commercial Vehicle Daily Post-trip Inspection
- All Vehicle Annual Inspection Report

Vehicle Repairs

Assigned drivers are required to properly maintain the vehicles at all times. Preventative maintenance such as tire rotations, regular

oil changes, tire pressure and fluid checks, will help to ensure you have a reliable, safer vehicle to use for company business.

Preventative maintenance should be completed on your vehicle following the guidelines of the manufacturer. Repairs should be performed by company authorized repair facilities.

Accident Reporting, Investigation and Analysis

Accident Reporting Kits

All company-owned vehicles have been equipped with accident reporting kits. These kits were provided to us by our insurance carrier and will be our primary tool for gathering information about an accident. It is the responsibility of the assigned drivers to ensure their vehicles have a kit in the glove box at all times. Following an accident and as soon as their vehicle is placed back in service, drivers need to obtain a new kit from the fleet manager and put it in their vehicles.

Responsibilities Following an Accident

- The driver of the vehicle, if uninjured, will start the process by collecting as much information as possible using the accident reporting kit that is maintained with the vehicle. In the absence of the kit the driver should contact his or her supervisor as soon as possible following the accident.
- If practical, the driver's immediate supervisor will go to the accident scene to participate in the accident investigation.
- The driver's supervisor must take the accident information from the driver and report it within 24 hours of the accident.
- The driver and their supervisor will conduct an accident analysis within three days of the accident and report their findings and recommendations for corrective action to upper management.

• Upper management will make a decision and take the necessary action to prevent future similar accidents.

Special Concerns

Cargo Security

Cargo/equipment falling from vehicles can result in fatalities to pedestrians or other drivers. Prior to each trip in a company pickup, truck or van, a final walk-around of the vehicle by the driver should be completed to ensure that all cargo and equipment is adequately secured. In cases of questionable security, management or veteran drivers should be contacted for advice.

APPENDIX: A

The following resources are available to help in the development of your fleet safety program. They can be found on www. hanoverrisksolutions.com.

Loss Control Topics

- Distracted Driving
- Driver Owned/Leased Vehicles Used for Business
- A Guide to Hiring Charter Transportation
- Look Before You Back
- Motor Vehicle Records MVRs
- Personal Use of Company Owned/Leased Vehicles
- Prevent Vehicle Backing Accidents
- Inspection of School Buses

Web Links

School Bus Information Council

School Bus Transportation News

MobilityWorks.com (vehicle modification for challenged individuals)



DOT's SafeStat Online Federal Motor Carrier Safety Administration SAFER Reports for Motor Carriers Standees on the School Bus - NSC School Bus Safety Rules - NSC School Bus Safety - Infants Toddlers and Pre-Schoolers - NSC School Bus Loading and Unloading - NSC Planning School Sites for School Bus Safety -NSC School Bus Recommended Procedures for Drivers at Railroad Crossings - NSC

School Bus Fleets Recommended Emergency Plans Backing School Buses - NSC Airport Ground Transportation Association American Bus Association National Limousine Association United Motorcoach Association Limo Charter and Tour (LCT) Magazine

✤ To learn more about Hanover Risk Solutions, visit hanoverrisksolutions.com

Why The Hanover?

The Hanover is a leading Property and Casualty insurance company dedicated to achieving world-class performance. Our commitment is to deliver the products, services, and technology of the best national companies with the responsiveness, market focus, and local decision making of the best regional companies. This powerful combination has been a proven success since our founding in 1852, and is backed by our financial strength rating of "A" (Excellent) from A.M. Best.



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